

**Shannon International Leasing Conference  
AGENDA THURSDAY, 7<sup>th</sup> November 2019**

10.15 Registration and coffee

10.45 **Patrick O'Donovan**: Minister of Public Procurement, Open Government and eGovernment

11.00 **Paul Everitt**: Chairman, Farnborough International and CEO, ADS Group

11.15 **John McMahon**: Economic update

11.30 **Engine Panel**: What are the leasing companies looking for? And what can the Shannon service companies do to fill these requirements? Is there an opportunity for Shannon for an end of life facility? To include: *'the availability of engine slots, and the future of geared vs non-geared turbofans'*

12.20 The way we travel is changing and as a result, the needs of travellers are developing. FROSCHCTM have identified key technologies for adoption with our products and services. This will provide mobility, travel content, and smart access to our end user. **Brett Leslie, SVP FROSCH Global Travel Management**

12.30 **Philip Hughes**, Director of Technology, Commercial and Training in the IAA will present on Aircon: **Global Asset Management**, providing global air traffic surveillance for enhanced fleet management.

13.00 Lunch and networking in the Conference Hall

14.00 **Freight conversion and Cargo Panel**: Where are the potential solutions to the oversupply of aircraft in the market? What might lie ahead? eCommerce – a growth driver, to include: *'Economic adv/dis of freight conversions'*

15.00 **Three Presentations (including Q&A):**

**Connectivity**: *The Airbus Open Software Platform enables airlines to easily install a wireless IFE service – either with the 1st day of commercial operation or as an upgrade in retrofit. Benefiting from an open and flexible solution, airlines can select from a wide choice of different W-IFE partners and can easily integrate, manage and even change these applications without impact on the hardware infrastructure and certification. **Flavien Lejeune and Nils Schmeink, AIRBUS.***

**Aerospace Manufacturing**: *Local agile aerospace supply chains are vital for the growth of the industry. This presentation will describe the existing aerospace manufacturing capability in the region and the future of the industry. Manufacturers on the Island contribute to all new global aircraft programmes, support MRO growth and can complement the technical requirements for aircraft leasing and lease transition. **Dr Leslie Orr, ADS Group***

**The New Paradigm in Aircraft Records**: *How has Digital Records created a new Paradigm in transition management and how does the industry work to ensure best practice? **John Barry, COMPASS Aviation Group***

16.15 Announcement and Presentation from Mary Considine, CEO Shannon Group and Patrick Donnellan, VP, Sales at IAC Ltd

16.30 **John Slattery**: President & CEO Embraer Commercial Aviation

17.15 **Evening entertainment commences – Bar courtesy of CAE**

**BEN SAUNDERS, Arctic Explorer**